



## Investor Presentation



# Legal Disclosure



Certain statements herein relating to CanZell Realty Inc. (“CanZell” or the “Company”) constitute “forward-looking statements”, within the meaning of applicable securities laws, including without limitation, statements regarding future estimates, business plans and/or objectives, sales programs, forecasts and projections, assumptions, expectations, and/or beliefs of future performance. Such “forward-looking statements” involve known and unknown risks and uncertainties that could cause actual and future events to differ materially from those anticipated in such statements. Forward looking statements include, but are not limited to, statements with respect to commercial operations, anticipated revenues, the overall projected size of the market and other information that is based on forecasts of future results and other key management assumptions. The Company assumes no responsibility to update or revise forward-looking information to reflect new events or circumstances unless required by law.

Future Oriented Financial Information: To the extent any forward-looking information in this Presentation constitutes “future-oriented financial information” or “financial outlooks” within the meaning of applicable Canadian securities laws, such information is being provided to demonstrate anticipated results and the reader is cautioned that this information may not be appropriate for any other purpose and the reader should not place undue reliance on such future-oriented financial information and financial outlooks. Future-oriented financial information and financial outlooks, as with forward-looking information generally, are, without limitation, based on the assumptions and subject to the risks set out above. Our actual financial position and results of operations may differ materially from management’s current expectations and, as a result, our revenue and profitability may differ materially from the revenue and profitability profiles provided in this Presentation. Such information is presented for illustrative purposes only and may not be an indication of our actual financial position or results of operations.

This presentation constitutes an “offering memorandum” under applicable securities laws. Please refer to Appendix “A” hereto for important information regarding the statutory rights of action available to purchasers of the offered securities.

## Appendix A

This presentation may be considered an offering memorandum (the “Offering Memorandum”) thereby granting the potential purchasers statutory rights and contractual rights of action. Securities legislation in certain of the provinces and territories of Canada provides purchasers or requires purchasers to be provided with a remedy for rescission or damages where an offering memorandum

and any amendment to it contain a Misrepresentation. As used herein, “Misrepresentation” means: (a) in the case of all jurisdictions except Quebec, an untrue statement of a material fact, or an omission to state a material fact that is required to be stated, or that is necessary to make a statement not misleading in light of the circumstances in which it was made; and (b) in the case of Quebec, any misleading information on a material fact as well as any omission of a material fact. These remedies, or notice with respect thereto, must be exercised, or delivered, as the case may be, by the purchaser within the time limit prescribed by the applicable securities legislation. Each purchaser should refer to provisions of the applicable securities legislation for the particulars of these rights or consult with a legal advisor.

Rights for Purchasers in Ontario and British Columbia. In the event that this Offering Memorandum, together with any amendments hereto used in connection herewith, delivered to a purchaser of securities of the Company resident in Ontario or British Columbia contains a Misrepresentation, the purchaser will, as provided below, have a right of action against the Company for damages, or while still the owner of the securities purchased by that purchaser, for rescission, in which case, if the purchaser elects to exercise the right of rescission, the purchaser will have no right of action for damages against the Company, provided that: (a) the right of action for rescission or damages must be exercisable by the purchaser not later than, (i) in the case of an action for rescission, 180 days after the date of the transaction that gave rise to the cause of action; or (ii) in the case of any action, other than an action for rescission, the earlier of, (A) 180 days after the plaintiff first had knowledge of the facts giving rise to the cause of action or (B) three years after the date of the transaction that gave rise to the cause of action; (b) the Company will not be liable if it proves that the purchaser purchased the securities with knowledge of the Misrepresentation; (c) in the case of an action for damages, the Company will not be liable for all or any portion of the damages that it proves does not represent the depreciation in value of the securities as a result of the Misrepresentation relied upon; and (d) in no case will the amount recoverable in any action exceed the price at which the securities were sold to the purchaser. The foregoing summaries are subject to any express provisions of the securities legislation of each offering jurisdiction and the regulation, rules and policy statements thereunder and reference is made thereto for the complete text of such provisions. The rights of action described herein are in addition to and without derogation from any other right or remedy that the purchaser may have at law.



CanZell Realty is a national, hybrid-model real estate brokerage that continues to grow across the country everyday. We are currently in 18 states and counting!

Our corporate headquarters is located in Virginia Beach, VA and most of our agents work from home, the beach, coffee shops – or wherever they want! All CanZell agents have access to shared workspace lounges across the country.

## BRICK & MORTAR



Traditional Brick & Mortar Company



## ANYTIME. ANYWHERE.

Uber

NETFLIX  
or  
PUREFLIX.COM 😊



The new & improved way to do real estate.



We like to explain our vision with similar examples from other industries.

**Uber** took over taxicabs, **Netflix** took over Blockbuster and we want to take over traditional brokerage models.

# Disrupting the Real Estate Brokerage Model



- High fixed costs (offices, personnel, and infrastructure)
- Low agent income due to higher splits to broker; 30% split average
- Agent may invest less in marketing due to lower income
- Difficult to attract and retain talented agents
- Slow and expensive expansion due to need for brick and mortar

VS.



- Software-based model operates in the cloud
- Scalable, asset-light with substantial lower overhead
- Higher agent income
- Agents can invest more money in growing business
- Easier to attract and retain high performing agents
- Faster geographical expansion thanks to lower market entry cost

What does a hybrid-model look like?

BRICK & MORTAR	TOTAL VIRTUAL	HYBRID
	+	 = 
Office Space	-	✓ Regus
Local Broker	-	✓ Local Brokers
Local Support/Admin	-	✓ Circle Leaders
-	Better Splits	✓ Best Splits with HUGE Capping Bonus
-	Revenue Share	✓ Better Revenue Share
-	Stock Awards	✓ More Stock Awards
-	-	✓ Pre-IPO with Quick Vesting
-	-	✓ Culture!!!
-	-	✓ Giving with Heart



# Comparison of Cloud-Based Brokerages

	<b>CANZELL</b>	<b>exp</b> REALTY	<b>real</b>
Commission Cap	<b>\$14,000</b>	<b>\$16,000</b>	<b>\$12,000</b>
Commission Splits	<b>80/20</b>	<b>80/20</b>	<b>85/15</b>
Sign-up & Reoccurring Fees	\$100 Onboarding Fee \$50/mo E&O Insurance	\$149 Start-Up Fee \$85/mo Cloud Brokerage Fee	\$149 Sign-Up Fee \$500 Annual Fee
Additional Fees	\$100 Broker Review and Risk Management Fee	\$25 Transaction Review Fee \$40 Risk Management Fee Per Trans. (Caps at \$500) \$250 Trans. Fee After You Cap	\$225 Trans. Fee After You Cap
Stock Bonuses	4 Ways to Earn Free Stock	4 Ways to Earn Free Stock	4 Ways to Earn Free Stock
Revenue Share	5 Levels 1+ Agents to Earn on Levels 1, 2 & 3 26+ Agents to Unlock All 5 Levels	7 Tiers 10+ Agents to Earn on Tier 3 40+ Agents to Unlock All 7 Tiers	5 Tiers 15+ Agents to Earn on Tier 3 25+ Agents to Unlock All 5 Tiers



# Comparison of Cloud-Based Brokerages

	<b>CANZELL</b>	<b>exp</b> REALTY	<b>real</b>
Software Included	KVCore Skyslope Breakthrough Broker Broker Buck Broker Mint Core Listing Machine ( <i>Automated marketing campaigns for listings</i> ) Core Social ( <i>Automated Social Media Postings</i> ) Core Present ( <i>Similar to a Cloud CMA</i> ) Microsoft Suite Workplace Slack	KVCore Skyslope Workplace	Skyslope Workplace Chime Cloud CMA
Leadership	Circle Leader for Every Agent to Help Increase Your Production and Coach You	No Assigned Leader	No Assigned Leader
Local Broker	Local Broker in Every Territory Who Knows Your Local Contracts and Laws	1-3 per State	1-3 per State
Transaction Coordination	The buyer/seller covers the \$395 transaction coordination fee: <ul style="list-style-type: none"> <li>• \$195 to Corporate for Quality Control</li> <li>• \$200 to the Transaction Coordinator (<i>**optional if you want transaction coordination</i>)</li> <li>• Be your own Coordinator and <b>EARN \$200</b></li> </ul>	None Provided	None Provided



# Real Estate Brokerage Industry



- It's a \$100B market at the beginning of a sea change
- 90% of consumers use agents to buy/sell homes, paying a commission when the transaction closes
- 1.2M agents in the U.S. are independent contractors required by law to hang their license with a broker
- Traditional brokerages have high office overhead, low margins and lack automation, so they squeeze agents
- A new breed of tech-powered brokerage is growing rapidly to serve agents better at a lower cost

# Starting + Monthly Fees

**\$100**  
to join CANZELL

**\$50**  
per month



# Everything you get with CanZell!

We have all the technology and tools you need to run your business!

There is no one system in real estate, so we've gone out and found the best technology and paid for it!



**Plus...**

# Proprietary Software

- Personal Management
- Transaction Management
- Financial Management
- Business Intelligence



**BROKERBUCK**



# Real-Time Support

One of the great things about CanZell Realty is the amount of leadership you have surrounding you. If you have a contract or broker question, you can go directly to your Broker. If you have a leadership or general question, you will go to your mentor, then your Circle Leader, then your Managing Partner and lastly your sponsor. They are all there to help answer all your questions to make sure you have a successful career at CanZell Realty.

# Transaction Management

CanZell Realty provides dedicated transaction support specialists to ensure agents files are complete and accurate! As I said previously, with the use of SkySlope, agents can turn in documents for review and receive any feedback instantly. Once these documents are reviewed and accepted, the transaction coordination team will create the commission disbursement authorization form to ensure that the agents will receive their commissions soon after closing!





# Agent Collaboration

In addition to CanZell Realty staff, brokers, and circle leaders, agents will find tons of support from other agents! Workplace and Slack are great tools that agents communicate with; agents have questions answered within minutes!

## **Are there In-Person Trainings?**

Yes! Our Circles get together on a regular basis to do everything from training and mastermind events, to fun outings and team bonding!

# Commission Splits + Fees

Only 5% brokerage fee  
until you cap.

No franchise fees.



Agents selling personal real estate only pay a \$395 transaction management fee when buying or selling property in which they are on the title. They can do this up to 4 transactions each year in which they keep 100% of the ENTIRE commission.

**personal real estate**



**80/20**  
commission split

**\$14k**  
annual cap

# Commission Splits

## Agents and Teams



AGENTS →

- 80/20 commission split
- \$14,000 annual cap, then **100% commission split**
- No annual fees
- \$50/mo E&O Insurance—no other monthly fees
- \$100 one time onboarding fee to join



TEAMS →

- 80/20 commission split
- \$14,000 annual cap, then **100% commission split**
- Team members pay half-cap (\$7000) Mega team members pay quarter-cap (\$3500)
- Spouses share **one cap!**
- \$50/mo E&O Insurance—no other monthly fees
- \$100 one time onboarding fee to join

# Building a Future

## Stock Awards

## Revenue Share



# Ownership Stock

## Earn Rewards



**Pay as little  
as \$0 in net  
commission**

# Ownership Stock

## Earn Rewards



QUALIFY FOR REWARDS:	\$ IN OWNERSHIP STOCKS
When you join the company, after your first closing...	<b>\$250</b>
Every time you sponsor an agent, after their first closing...	<b>\$250</b>
When you cap...	<b>\$4,000</b>
When you cap and become an Influencer*...	<b>\$14,000</b>

*\*To become an Influencer an agent must cap, sell 30+ homes and teach 1 class/mo.*

# Revenue Share

## 5 Levels

At CanZell Realty, you have an opportunity to unlock up to **85% of company dollar** in additional revenue just by attracting producing agents to the company.

	1+ AGENTS	5+ AGENTS	15+ AGENTS	25+ AGENTS
LEVEL 1	10%	15% 	15%	25% 
LEVEL 2	10%	10%	10%	10%
LEVEL 3	10%	10%	10%	10%
LEVEL 4	—	—	15% 	15%
LEVEL 5	—	—	—	25% 



### REVENUE SHARE

25% Level 1  
10% Levels 2 & 3  
15% Level 4  
25% Level 5

# Sustainability & Future Growth



**18 States**  
and counting!

**Tech Focus**



## Is CanZell Realty Sustainable?

CanZell Realty gives so much back to agents with Revenue Share, stock compensation, and lead generation tools, many agents wonder if the CanZell Realty business model can last into the future?

Our revenue share model pays out up to 85% of the company dollar back to agents, 11% to leadership and 10% to the charity of the client's choice, allowing for the other 14% to go towards overhead, technology and profit. Because CanZell Realty has no physical brick and mortar offices, the overhead is substantially less than comparable brokerages.

# Growth Strategy

## 1. Agent referrals

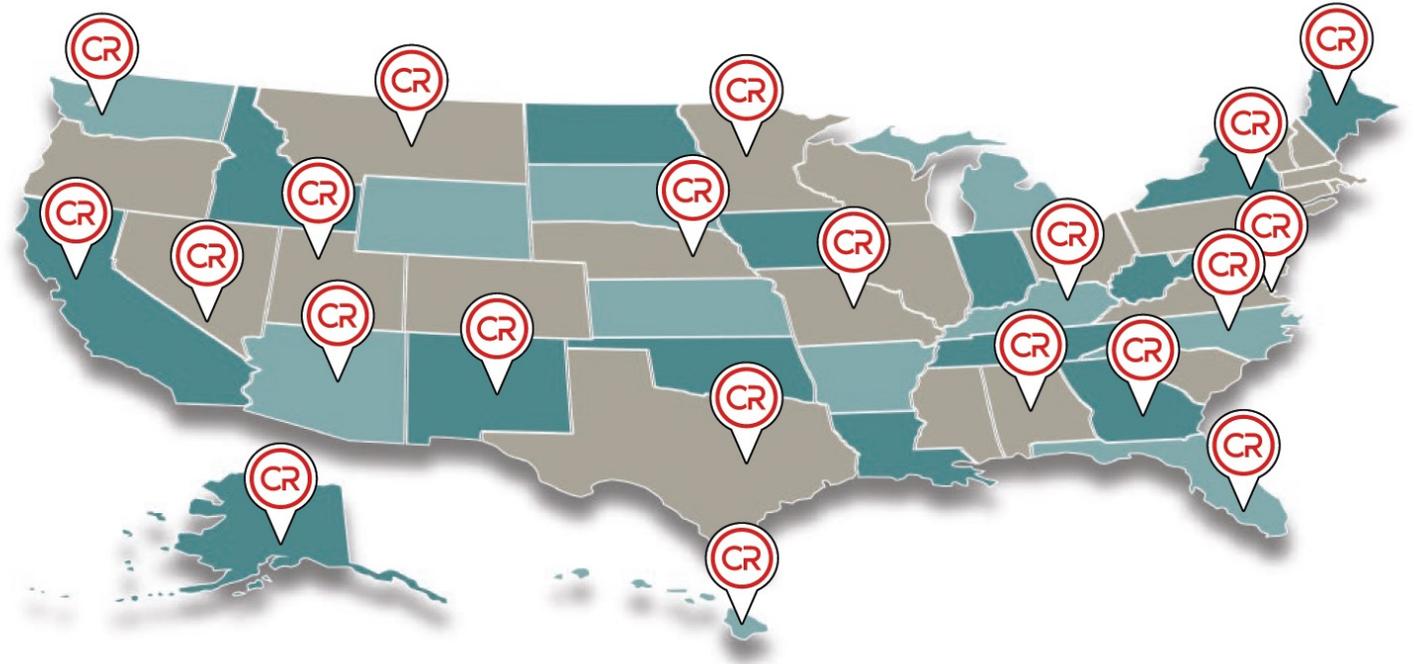
Real agents earn revenue share through five tiers of referrals, creating a network growth effect.

## 2. Geographic expansion

Real is rapidly adding new states based on demand from productive agents.

## 3. Retention

Equity plan, vested over years.



# Tech Focus

1. Operating system for agents
2. Automation of brokerage operations
3. Improve the experience for agents' clients



# Low Agent Acquisition Cost



\$1500

\$1140

On  
First Sale

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-\$360

**Cost**



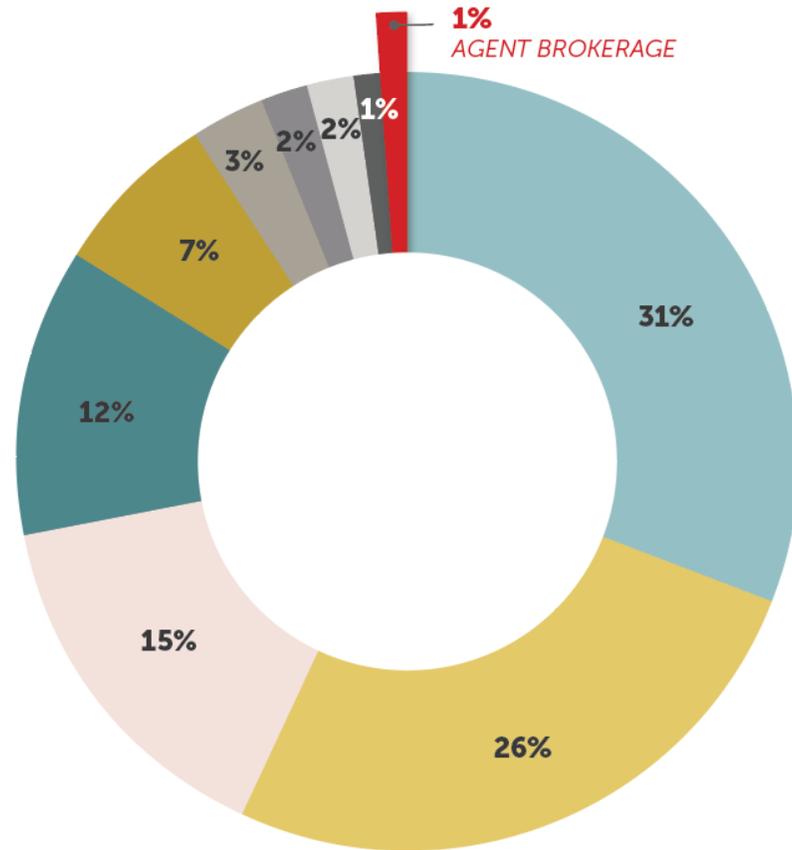
# Agents Win Business, NOT Brands

Over 95% of clients choose an agent based on their abilities.

Only 1% of clients choose an agent due to what brokerage they are with.



## Why Clients Choose Their Agent

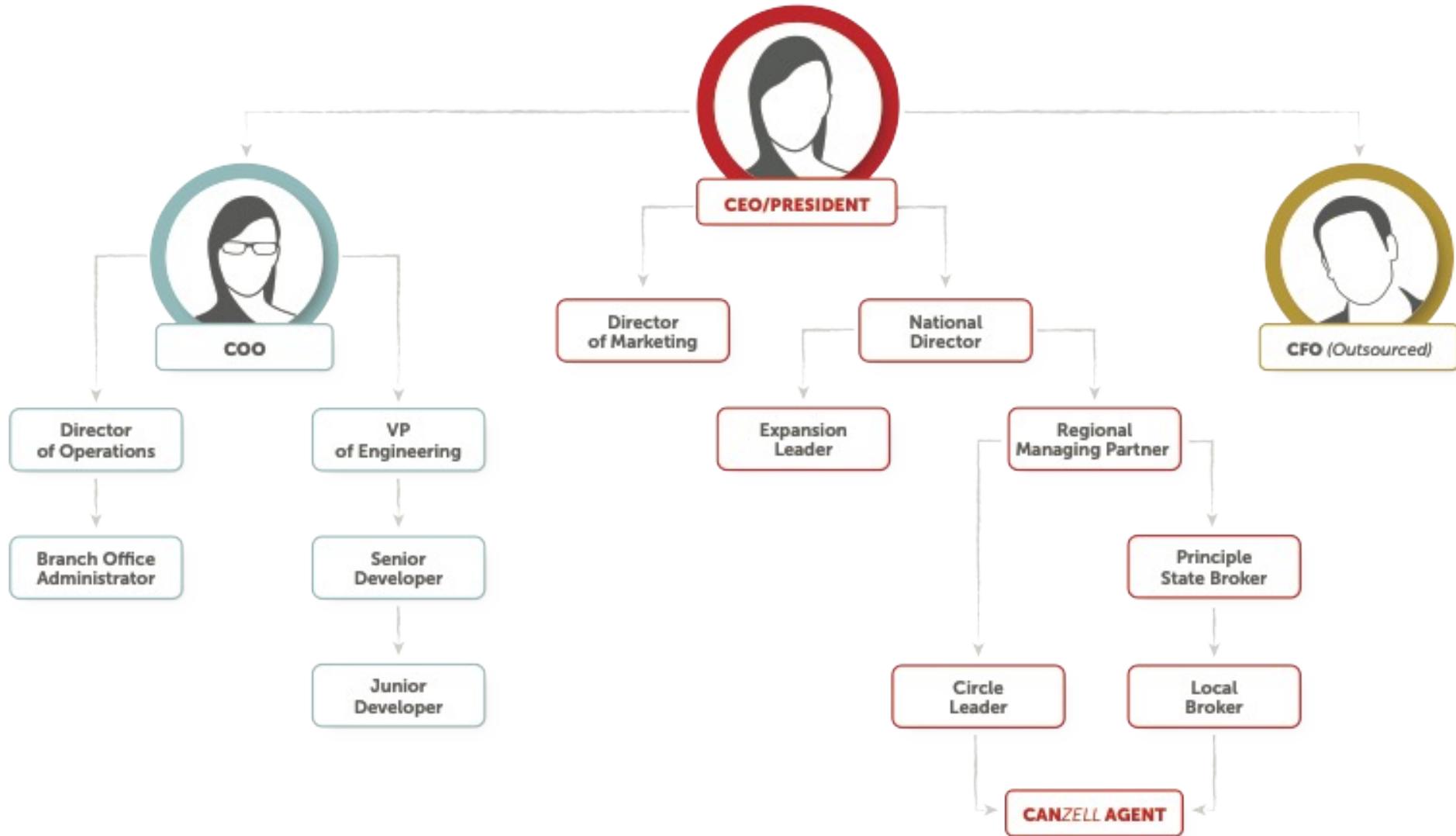


- AGENT'S BROKERAGE **1%**
- AGENT'S PRO DESIGNATION **1%**
- AGENT ACCESSIBILITY **2%**
- AGENT IS CARING **2%**
- AGENT'S COMMISSION **3%**
- OTHER **7%**
- AGENT'S KNOWLEDGE OF AREA **12%**
- AGENT IS FRIEND/FAMILY **15%**
- AGENT IS HONEST **26%**
- AGENT REPUTATION **31%**

# Hypothetical Revenue Model



	Real Estate	Lead Gen	Mortgage	Title
Gross Revenue	\$9,000	\$9,000	\$10,000	\$2,000
Gross Profit	\$1,900	\$5,050	\$8,000	\$1,200
Gross Profit Margin	21%	56%	80%	60%
Operating Profit	\$1,140	\$2,020	\$2,500	\$650
Operating Profit Margin	60%	40%	25%	32.5%





# Contact Us:

**BOA:**

[boaall@canzell.com](mailto:boaall@canzell.com)

**Technical Help:**

[help@canzell.com](mailto:help@canzell.com)

**Transactions:**

[transactions@canzell.com](mailto:transactions@canzell.com)

**Billing, Commissions, and  
Accounting Help:**

[accounting@canzell.com](mailto:accounting@canzell.com)

**Revenue Share:**

[revshare@canzell.com](mailto:revshare@canzell.com)

**OptionTrax:**

[support@optiontrax.com](mailto:support@optiontrax.com)





**LEARN MORE**

[JOINCANZELL.COM](http://JOINCANZELL.COM)



# Take a Closer Look



# Financials



About 7,150,000,000 results (0.72 seconds)

 **RealReal Inc**  
NASDAQ: REAL

Overview News Compare Financials

Market Summary > RealReal Inc

**8.26** USD

+0.28 (3.45%) ↑ today

Mar 24, 12:19 PM EDT • Disclaimer

1D 5D 1M 6M YTD 1Y 5Y Max



Open	8.05	Mkt cap	765.85M	52-wk high	25.91
High	8.23	P/E ratio	-	52-wk low	5.78
Low	7.59	Div yield	-		

→ More about RealReal Inc

Feedback

News >

WWD

Julie Wainwright Maps The RealReal's Path to Profitability

1 day ago



About

 therealreal.com

The RealReal, Inc. is an online and brick-and-mortar marketplace for authenticated luxury consignment. Based on the circular economy, The RealReal sells consigned clothing, fine jewelry, watches, fine art and home decor. [Wikipedia](#)

**Founder:** Julie Wainwright

**Founded:** 2011

**Headquarters:** San Francisco, CA

**Number of employees:** 3,355 (2021)

**Revenue:** 300 million USD (2019)

Disclaimer

Financials >

Quarterly financials

(USD)	Dec 2021	Y/Y
Revenue	145.12M	67.13% ↑
Net income	-52.2M	2.79% ↓
Diluted EPS	-0.56	1.75% ↑
Net profit margin	-35.97%	38.49% ↑



REAL · NASDAQ

### RealReal Inc

+ Follow

Share

**\$8.35** ↑ 4.64% +0.37 Today

Mar 24, 12:25:24 PM UTC-4 · USD · NASDAQ · Disclaimer

1D 5D 1M 6M YTD 1Y 5Y MAX



Stock	US listed security
US headquartered	
PREVIOUS CLOSE	\$7.98
DAY RANGE	\$7.59 - \$8.37
YEAR RANGE	\$5.78 - \$25.91
MARKET CAP	742.58M USD
VOLUME	3.56M
P/E RATIO	PRICE TO EARNINGS -
DIVIDEND YIELD	-
PRIMARY EXCHANGE	NASDAQ

Compare to

Crowdstrike Holdings I... \$221.16 CRWD <span style="color: green;">↑ 0.77%</span>	PayPal Holdings Inc \$115.63 PYPL <span style="color: green;">↑ 0.85%</span>	Block Inc \$135.12 SQ <span style="color: red;">↓ 0.20%</span>	Trade Desk Inc \$67.57 TTD <span style="color: green;">↑ 1.40%</span>
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#### In the news

MarketBeat · 1 day ago

RealReal (NASDAQ:REAL) Shares Gap Down Following Analyst Downgrade

WWD · 1 day ago

Julie Wainwright Maps The RealReal's Path to Profitability

#### About

The RealReal, Inc. is an online and brick-and-mortar marketplace for authenticated luxury consignment. Based on the circular economy, The RealReal sells consigned clothing, fine jewelry, watches, fine art and home decor. It employs an in-house staff of experts including horologists, gemologists, art curators and luxury fashion authenticators who inspect items for authenticity and value. [Wikipedia](#)

CEO [Julie Wainwright](#)

FOUNDED 2011

HEADQUARTERS [San Francisco, California United States](#)

WEBSITE [therealreal.com](#)

EMPLOYEES **3,355**

Financial performance

Quarterly Annual



(USD)	Dec 2021 ⓘ	Year/year change
REVENUE	145.13M	↑ 67.13%
NET INCOME	-52.20M	↓ -2.79%
DILUTED EPS	-0.56	↑ 1.75%
NET PROFIT MARGIN	-35.97%	↑ 38.49%
OPERATING INCOME	-45.68M	↑ 5.52%
NET CHANGE IN CASH	-26.64M	↓ -443.54%
CASH AND EQUIVALENTS	418.17M	↑ 19.19%
COST OF REVENUE	64.50M	↑ 92.81%



expi stock



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About 1,240,000 results (0.63 seconds)



**eXp World Holdings Inc**

NASDAQ: EXPI

- Overview
- News
- Compare
- Financials

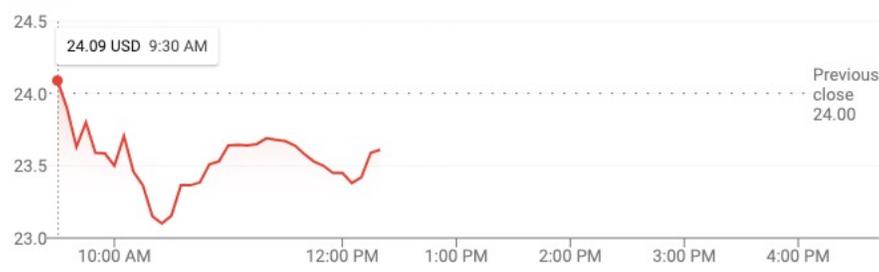
Market Summary > eXp World Holdings Inc

**23.64** USD

-0.36 (1.52%) ↓ today

Mar 24, 12:20 PM EDT • Disclaimer

[1D](#) [5D](#) [1M](#) [6M](#) [YTD](#) [1Y](#) [5Y](#) [Max](#)



Open	24.09	Mkt cap	3.51B	52-wk high	55.43
High	24.20	P/E ratio	45.85	52-wk low	21.01
Low	23.01	Div yield	0.68%		

[→ More about eXp World Holdings Inc](#)

News >

About

[expworldholdings.com](http://expworldholdings.com)

**Founded:** 2008

**Headquarters:** Bellingham, WA

**Number of employees:** 1,669 (2021)

**Subsidiaries:** SUCCESS Enterprises, Showcase Web Sites, LLC, Silverline Title & Escrow, LLC

[Disclaimer](#)

Financials

Quarterly financials

(USD)	Dec 2021	Y/Y
Revenue	1.08B	76.75% ↑
Net income	15.5M	100.79% ↑
Diluted EPS	0.09	80% ↑
Net profit margin	1.44%	13.39% ↑



Earnings calls

MARKETS **US** Europe Asia Currencies Crypto

↑ Dow Jones +0.45% 34,513.87 +155.37	↑ S&P 500 +0.66% 4,485.71 +29.47	↑ Nasdaq +0.81% 14,034.91 +112.31	↑ Russell +0.56% 2,063.63 +11.42	↓ VIX -4.41% 22.53 -1.04
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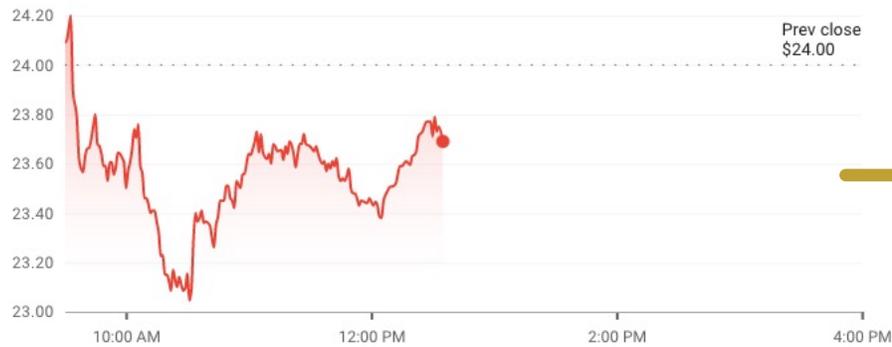
EXPI · NASDAQ  
**eXp World Holdings Inc**

+ Follow Share

**\$23.75** ↓ 1.06% -0.25 Today

Mar 24, 12:35:50 PM UTC-4 · USD · NASDAQ · Disclaimer

1D 5D 1M 6M YTD 1Y 5Y MAX



Stock	US listed security
US headquartered	
PREVIOUS CLOSE	\$24.00
DAY RANGE	\$23.01 - \$24.21
YEAR RANGE	\$21.01 - \$55.43
MARKET CAP	3.53B USD
VOLUME	995.04K
P/E RATIO	PRICE TO EARNINGS → 46.12
DIVIDEND YIELD	0.67%
PRIMARY EXCHANGE	NASDAQ

Compare to

Redfin Corp \$19.32 RDFN ↓ 1.39%	Grayscale Bitcoin Trust... \$30.08 GBTC ↑ 5.14%	Enphase Energy Inc \$193.88 ENPH ↑ 1.94%	Overstock.com Inc \$48.95 OSTK ↓ 0.10%
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In the news

Yahoo Finance · 3 days ago

Wall Street Analysts Predict a 139% Upside in eXp World Holdings (EXPI): Here's What You Should Know



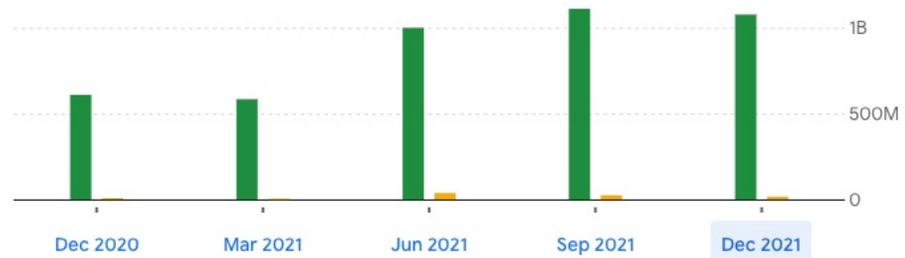
About

FOUNDED	2008
HEADQUARTERS	Bellingham, Washington United States
WEBSITE	expworldholdings.com

EMPLOYEES 1,669

Financial performance

Quarterly Annual



(USD)	Dec 2021 ⓘ	Year/year change
REVENUE	1.08B	↑76.75%
NET INCOME	15.50M	↑100.79%
DILUTED EPS	0.09	↑80.00%
NET PROFIT MARGIN	1.44%	↑13.39%
OPERATING INCOME	1.54M	↓-80.30%
NET CHANGE IN CASH	8.44M	↓-39.45%
CASH AND EQUIVALENTS	108.24M	↑8.08%
COST OF REVENUE	993.89M	↑77.82%

Discover more



fathom realty holding stock



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About 581,000 results (0.84 seconds)



# Fathom Holdings Inc

NASDAQ: FTHM

Overview

Compare

Financials

## Market Summary > Fathom Holdings Inc

# 11.83 USD

+0.15 (1.29%) ↑ today

Mar 24, 1:46 PM EDT • Disclaimer

+ Follow

1D 5D 1M 6M YTD 1Y 5Y Max



Open	11.75	Mkt cap	201.35M	52-wk high	47.01
High	11.88	P/E ratio	-	52-wk low	10.46
Low	11.49	Div yield	-		

→ More about Fathom Holdings Inc

Feedback

## About

fathomrealty.com

**Founded:** 2010

**Headquarters:** North Carolina

**Number of employees:** 244 (2021)

**Subsidiaries:** Fathom Realty, LLC, Fathom Realty NC LLC, MORE

Disclaimer

## Financials

### Quarterly financials

(USD)	Dec 2021	Y/Y
Revenue	95.46M	78.74% ↑
Net income	-3.63M	184.39% ↓
Diluted EPS	-0.24	166.67% ↓
Net profit margin	-3.8%	59% ↓

https://www.marketwatch.com > ... > Stocks > United States

MARKETS **US** Europe Asia Currencies Crypto

↑ <b>Dow Jones</b> +0.46% 34,516.20 +157.70	↑ <b>S&amp;P 500</b> +0.66% 4,485.72 +29.48	↑ <b>Nasdaq</b> +0.80% 14,034.67 +112.06	↑ <b>Russell</b> +0.58% 2,064.10 +11.89	↓ <b>VIX</b> -4.45% 22.52 -1.05
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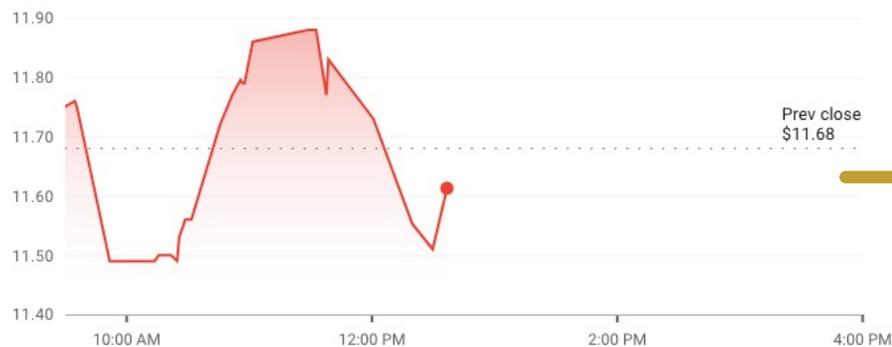
FTHM · NASDAQ  
**Fathom Holdings Inc**

+ Follow Share

**\$11.61** ↓0.58% -0.067 Today

Mar 24, 12:36:21 PM GMT-4 · USD · NASDAQ · Disclaimer

1D 5D 1M 6M YTD 1Y 5Y MAX



Stock	US listed security
US headquartered	
PREVIOUS CLOSE	\$11.68
DAY RANGE	\$11.49 - \$11.88
YEAR RANGE	\$10.46 - \$47.01
MARKET CAP	198.78M USD
VOLUME	63.85K
P/E RATIO	PRICE TO EARNINGS → -
DIVIDEND YIELD	-
PRIMARY EXCHANGE	NASDAQ

Compare to

eXp World Holdings Inc \$23.72 EXPI ↓1.17%	Opendoor Technologie... \$9.13 OPEN ↓0.60%	CoStar Group Inc \$66.58 CSGP ↓0.36%	Redfin Corp \$19.24 RDFN ↓1.79%
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Market news

MarketWatch · 19 minutes ago

Wall Street bonuses hit record amid scramble for talent



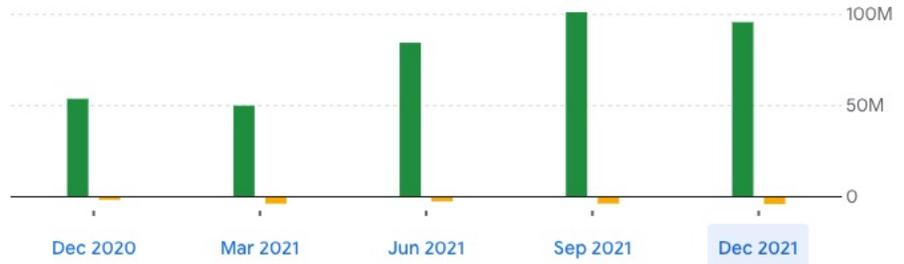
About

FOUNDED	2010
HEADQUARTERS	North Carolina, United States
WEBSITE	fathomrealty.com

BA ↑0.94% TSLA ↑0.71% .DJI ↑0.56%

Financial performance

Quarterly Annual



(USD)	Dec 2021 ⓘ	Year/year change
REVENUE	95.46M	↑78.74%
NET INCOME	-3.63M	↓-184.39%
DILUTED EPS	-0.24	↓-166.67%
NET PROFIT MARGIN	-3.80%	↓-59.00%
OPERATING INCOME	-4.73M	↓-289.62%
NET CHANGE IN CASH	25.60M	↑1,887.64%
CASH AND EQUIVALENTS	37.83M	↑32.38%
COST OF REVENUE	87.81M	↑74.05%

